



# THE COMPASS

## FOCUS ON WHAT MATTERS MOST

Imagine if Your Team Was Moving in the Same Direction



### **Vision and Mission**

What are you creating for your organization?  
Where is it headed and what is its purpose?



### **Edge**

What are the values, talents, products or services that set you apart from your competition?



### **Performance Goals**

What goals do you want your organizations to reach this year, and which top initiatives will help you reach them?



### **Professional Relationships**

Who are your key relationships, and who else should you grow a relationship with to reach your goals?



### **Development**

What knowledge, skills, or talent do you and your team need to develop to align to the goals?